

Joseph Raab GmbH & Cie. KG · Gladbacher Feld 5 · 56566 Neuwied · GERMANY

Price Increases Effective 01 January 2025

Neuwied, 27 November 2024

Dear Sir or Madam,

the downturn in the heating industry, which began in the second half of 2023, continues to persist due to ongoing political uncertainties and a lack of consumer confidence. This has resulted in a consistently low level of orders.

Unfortunately, companies' costs have not decreased accordingly; on the contrary, they have risen. The increasing proportion of fixed costs, coupled with declines in orders reaching the high double-digit percentage range, places a growing burden on businesses the longer the market stagnates. Factors such as changes at suppliers, rising wages and salaries, and increased freight costs make an inflation surcharge for 2025 unavoidable.

On a positive note, the 10% reduction in the alloy surcharge since mid-year has mitigated the impact on list price adjustments.

As a result, compared to July 2024, the average price increase will be approximately:

Double-walled flue gas systems: 4.4%

Single-walled flue gas systems: 3.7%

Detailed price adjustments effective from 1 January 2025 are as follows:

Single-walled stainless steel systems, Flex, insulating pipes W1, W2, W4, W5, W9, W11, W12	7.5%
Double-walled systems, Air-Stream W4, W6, W17	7.5%
Lightweight construction systems LB and wall ducts W7, W16	5.0%
Concrete products W13, W35, W38	3.5%
Kutzner + Weber particle separators Airjekt W21 and other KW products:	6.0%

All previously agreed net prices and transitional periods will expire at the end of the year unless explicitly confirmed for a period beyond 1 January 2025.

We reserve the right to confirm incoming orders at the prices effective from 1 January 2025.

The updated article data with new list prices will be available for download on our website (www.raab-gruppe.de) under News and in the Download area starting in the first half of December. The revised price list will follow at the beginning of 2025.

Should you have any questions, our sales team will be happy to assist you. Alternatively, you can email us at info@raab-gruppe.de.

We thank you for your continued trust in our company and products and look forward to a successful collaboration in the coming year.



Alexander Root
Sales + Marketing, Proxy



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